

Top Innov

Rank	Company	Revenue in millions	Highest-ranking IT executive	Title	Industry
1	E.&J. Gallo Winery	–	Kent Kushar	VP & CIO	Consumer Goods
2	Emerson	\$13,958	Stephen Hassell	CIO	Manufacturing
3	Avnet Inc.	\$10,245	Ed Kamins	CIO	Distribution
4	Cisco Systems Inc.	\$22,000	Brad Boston	Sr. VP & CIO	Information Technology
5	UPMC Health System	\$4,000	Daniel Drawbaugh	CIO	Health Care & Medical
6	Verizon Communications	\$67,752	Shaygan Kheradpir	CIO	Telecommunications
7	JM Family Enterprises Inc.	\$7,800	Ken Yerves	Sr. VP & CIO	Automotive
8	Capital One Financial Corp.	\$10,239	Gregor Bailar	Exec. VP & CIO	Banking & Financial Services
9	Xerox Corp.	\$15,701	Patricia A. Cusick	VP & CIO	Consulting & Business Services
10	Texas Health Resources	\$1,900	David S. Muntz	Sr. VP of IS & CIO	Health Care & Medical
11	Eastman Chemical Co.	\$5,800	Jerry Hale	VP & CIO	Chemicals
12	ABM Industries Inc.	\$2,263	Anthony Lackey	VP & CTO	Consulting & Business Services
13	Jones Apparel Group Inc.	\$4,375	Paul Lanham	Sr. VP & CTO	Consumer Goods
14	Delphi Corp.	\$28,096	Bette Walker	VP & CIO	Automotive
15	Harrah's Entertainment Inc.	\$4,323	Tim Stanley	Sr. VP & CIO	Media & Entertainment
16	International Truck & Engine Corp.	\$7,340	Art J. Data	VP of IT	Automotive
17	Dell Inc.	\$41,444	Randy Mott	Sr. VP & CIO	Information Technology
18	Mellon Financial Corp.	\$4,002	Allan P. Woods	Vice Chairman & CIO	Banking & Financial Services
19	Dow Chemical Co.	\$32,632	David E. Kepler	Corp. VP of Shared Services & CIO	Chemicals
20	Xcel Energy	\$7,938	Raymond Gogel	VP & CIO	Energy & Utilities
21	Gilbane Inc.	\$2,771	Keith Authelet	VP of IT & CIO	Construction & Engineering
22	Micron Technology Inc.	\$3,091	Ed Mahoney	VP of IS	Electronics
23	Marriott International Inc.	\$9,014	Carl Wilson	Exec. VP & CIO	Hospitality & Travel
24	FedEx Corp.	\$24,710	Robert B. Carter	Exec. VP & CIO	Logistics & Transportation
25	Equifax Inc.	\$1,225	Owen Flynn	CTO	Banking & Financial Services

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InformationWeek's
16th annual
ranking of
the leading
users of business
technology
highlights
the standouts

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26	Maritz Inc.	\$1,340	Gilbert L. Hoffman	Sr. VP & CIO	Consulting & Business Services
27	Owens & Minor Inc.	\$4,244	David R. Guzman	Sr. VP & CIO	Health Care & Medical
28	PNC Financial Services Group	\$5,253	Timothy G. Shack	Group Exec. & CIO	Banking & Financial Services
29	St. Luke's Health System	\$907	John C. Wade	VP & CIO	Health Care & Medical
30	Calpine Corp.	\$8,920	Dennis Fishback	Sr. VP & CIO	Energy & Utilities
31	Air Products and Chemicals Inc.	\$6,297	Glenn E. Beck	VP of Global IT	Chemicals
32	ACS (Affiliated Computer Services Inc.)	\$3,787	Mark King	President & COO	Information Technology
33	American Suzuki Motor Corp.	\$2,100	Kazuyoshi Onishi	Director of IT	Automotive
34	Inova Health System	–	Nanci Little Gosnell	VP of IT & CIO	Health Care & Medical
35	Lehman Brothers Inc.	\$8,647	Jonathan Beyman	Exec. VP & CIO	Banking & Financial Services
36	Countrywide Financial Corp.	\$8,027	Richard Jones	Sr. Managing Director & CIO	Banking & Financial Services
37	Cigna Corp.	\$18,808	Andrea Anania	Exec. VP & CIO	Insurance
38	St. Joseph Health System	\$2,740	Benjamin R. Williams	Sr. VP & CIO	Health Care & Medical
39	HIP Health Plan of New York	\$3,370	John Steber	Exec. VP of Operations & CIO	Insurance
40	Mitsubishi Motors North America Inc.	\$22,000	Tony Romero	Sr. VP & CIO	Automotive
41	Regions Financial Corp.	\$2,848	John R. Dick	Exec. VP & CIO	Banking & Financial Services
42	Cardinal Health Inc.	\$50,467	Jody Davids	CIO	Health Care & Medical
43	CareGroup Healthcare System	\$1,200	John D. Halamka, MD	CIO	Health Care & Medical
44	Sutter Health	\$5,800	John Hummel	Sr. VP IS & CIO	Health Care & Medical
45	3Com Corp.	\$932	Arijit Bose	CIO	Information Technology
46	Baylor Health Care System	\$1,713	Robert J. Pickton	Sr. VP & CIO	Health Care & Medical
47	Blue Cross Blue Shield of Mass.	\$4,496	Carl Ascenzo	Sr. VP & CIO	Insurance
48	Horizon Blue Cross Blue Shield of N.J.	\$5,082	Charles C. Emery Jr., PhD	Sr. VP & CIO	Insurance
49	Electronic Arts Inc.	\$2,482	Marc West	Sr. VP & CIO	Media & Entertainment
50	UBS AG	\$25,096	Philip Freeborn	Gbl. Head of IT for UBS Invest. Bank	Banking & Financial Services

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51	Snap-on Inc.	\$2,223	Alan T. Biland	VP, CIO & Pres. of Diag. and Info.	Manufacturing
52	Perot Systems	\$1,461	Mike McClaskey	CIO	Information Technology
53	SLM Corp.	\$4,160	Robert S. Autor	Sr. VP & CIO	Banking & Financial Services
54	Wyndham International Inc.	\$1,278	Mark F. Hedley	Sr. VP & CTO	Hospitality & Travel
55	J.P. Morgan Chase & Co.	\$33,256	Austin Adams	CIO	Banking & Financial Services
56	Tiffany & Co.	\$2,000	Robert Davidson	CIO	Retail: Speciality Merchandising
57	Paccar Inc.	\$8,195	Patrick Flynn	VP & CIO	Automotive
58	Standard Register	\$916	Joe Morgan	VP & CTO	Manufacturing
59	First Horizon National Corp.	\$2,694	Patrick Ruckh	Exec. VP & CTO	Banking & Financial Services
60	Lanier Worldwide	\$1,087	Ann Franks	VP & CIO of IT	Consulting & Business Services
61	APL Ltd.	\$5,523	Cindy Stoddard	CIO, NOL Group	Logistics & Transportation
62	Wyeth	\$15,851	Bruce Fadem	VP & CIO	Biotechnology & Pharmaceuticals
63	AT&T	\$34,529	Hossein Eslambolchi	Pres., Gbl. Net. & Tech. Svcs., AT&T CTO & CIO	Telecommunications
64	Agere Systems Inc.	\$1,840	Chuck Sperazza	VP & CIO	Electronics
65	PacifiCorp	\$3,195	Richard Walje	Exec. VP & CIO	Energy & Utilities
66	National-Oilwell Inc.	\$2,005	Noel Connolly	VP of IS & CIO for Distribution Services	Manufacturing
67	Texas Instruments Inc.	\$9,834	Brian Bonner	VP & CIO	Electronics
68	Lockheed Martin Corp.	\$31,824	Joseph R. Cleveland	CIO	Manufacturing
69	Express Scripts Inc.	\$13,295	Edward Tenholder	CAO & CIO	Health Care & Medical
70	Timken Co.	\$3,788	Jon T. Elsasser	Sr. VP & CIO	Manufacturing
71	Panasonic USA	\$71,921	Robert Schwartz	President IT Services	Electronics
72	The Guardian Life Ins. Co. of America	\$6,732	Dennis S. Callahan	Exec. VP & CIO	Insurance
73	The Hartford Financial Svcs. Group Inc.	\$18,733	David M. Johnson	Exec VP & CFO	Insurance
74	Aetna	\$17,976	Dr. Wei-Tih Cheng	Sr. VP & CIO	Insurance
75	Blue Cross and Blue Shield of N.C.	\$3,094	John Sternbergh	Sr. VP & CIO	Insurance
76	MCI Inc.	\$27,300	Elizabeth Hackenson	Sr. VP of IT & CIO (Acting)	Telecommunications
77	Imperial Sugar Co.	\$1,111	George Muller	VP & CIO	Consumer Goods
78	Tennessee Valley Authority	\$6,952	Diane J. Bunch	Sr. VP of IS	Energy & Utilities
79	Ohio Casualty Group	\$1,700	John Kellington	Sr. VP & CTO	Insurance
80	Ogilvy & Mather Worldwide	-	Atefeh Riaz	Sr. Partner & CIO	Consulting & Business Services
81	Hewitt Associates LLC	\$2,031	Perry Cliburn	CIO	Consulting & Business Services
82	Genuine Parts Co.	\$8,449	Tom Braswell	Sr. VP of IT & CIO	Distribution
83	General Motors Corp.	\$185,524	Ralph Szygenda	Group VP & CIO	Automotive
84	Saks Inc.	\$6,055	Bill Franks	Exec. VP of IT & CIO	Retail: General Merchandising
85	Nortel Networks	-	Albert Hitchcock	CIO	Information Technology
86	Carlson Companies Inc.	\$19,800	Stephen S. Brown	Sr. VP & CIO	Hospitality & Travel
87	Quest Diagnostics Inc.	\$4,738	Jean-Marc Halbout	VP of IT & CIO	Health Care & Medical
88	Hilton Hotels Corp.	\$3,819	James T. Harvey	Sr. VP & CIO	Hospitality & Travel
89	Principal Financial Group	\$9,404	Gary Scholten	Sr. VP & CIO	Insurance
90	Federal-Mogul Corp.	\$5,546	Mike Gaynor	Sr. VP & CIO	Automotive
91	Global Crossing Ltd.	\$2,932	Daniel J. Wagner	Sr. VP of Business Infrastructure & CIO	Telecommunications
92	Halliburton Co.	\$16,270	Ross Philo	CIO	Energy & Utilities
93	Vanguard Group	-	Tim Buckley	Managing Director of IT	Banking & Financial Services
94	Highmark Inc.	\$8,105	Tom Tabor	Sr. VP & CIO	Insurance
95	SC Johnson & Son Inc.	-	Daniel E. Horton	VP & CIO	Consumer Goods
96	Bechtel Group Inc.	\$16,300	Geir Ramleth	CIO	Construction & Engineering
97	SPX Corp.	\$5,082	Pete V. Sattler	Chief E-Business Officer & CIO	Manufacturing
98	Qualcomm Inc.	\$3,970	Norm Fjeldheim	Sr. VP & CIO	Telecommunications
99	National Semiconductor Corp.	\$1,983	Ulrich Seif	Sr. VP & CIO	Electronics
100	Hewlett-Packard Co.	\$73,061	Gilles Bouchard	Exec. VP of Operations & CIO	Information Technology

Financial data is from public sources and company supplied. Revenue is for latest fiscal year. Dashes indicate companies requesting financial information not be disclosed.